



Perception is Reality

Status quo is your biggest competition. Those that are willing to shift out of their comfort zone discover even more opportunities.

In the 1986 movie, "Hoosiers," the small town team is overwhelmed as they enter the big gymnasium for the state championship. Coach (Gene Hackman) pulls out a tape measure. His players measure the distance from the goal to the free throw line: 15 feet. Then measure the height of the goal: 10 feet. "Just like our gym back at Hickory." A court, is a court, is a court, regardless of its environment. The team dresses for practice and follows their regular routine, as if it was any other game. They set their sights on winning without any distractions. They didn't allow their first perception to be their reality.

Movie Link (2:39)

<https://youtu.be/9Cdc13CU9Fc>

Motivational Discussion Questions

- What perceptions do you have that alter the way you sell that distract you from the reality of the situation?
- Today is _____. Today has 24 hours, 440 minutes, 17,000 eye blinks, 86,400 seconds and 103,680 heartbeats. It will be the same tomorrow and the day after that. It's what you make of each day that counts and differentiates today from tomorrow. What will you do to for each day to be the best day possible?