Try Something New For 30 Days

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Is there something you've always meant to do, wanted to do, but just haven't? Matt Cutts is an engineer at Google, where he fights linkspam and helps webmasters understand how search works. Matt found himself in a unique situation and challenged himself to Try Something New For 30 Days. This short, lighthearted Ted Talk offers a neat way to think about setting and achieving goals. You'll be able to have some fun to inspire and change the lives of your sales reps by taking on the Try Something New for 30 Days Challenge.

Movie Link (03:00)

http://www.ted.com/talks/matt_cutts_try_something_new_for_30_days

Motivational Discussion Questions (Select One)

- Let's have some fun! What's something you have always wanted to do (and is realistic to do) for the next 30 days? (Chart everyone's challenge and check in daily with each member of the team.)

- What do you think are the easiest and the hardest parts to committing to a Try Something New for a 30 Day Challenge? Who is willing to take on this Challenge? What are your recommendations on how we proceed and support each other?

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